

Real Estate Investments and Developments in Germany – Trends and Opportunities

Chances and opportunities for Israeli investors
in one of the main real estate markets

–
Market trends, developments and forward purchases,
tax and structuring

Tel Aviv, September 19, 2016

Date

Content

Tel Aviv
September 19, 2016
18.00p.m.

The 4th floor
8 Haharash Street
Tel Aviv

[free parking available](#)

Real Estate Investments in Germany

Chances and opportunities for Israeli investors
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Germany is already today one of the most important real estate markets, and this importance is growing. Recent economic trends and political turmoil elsewhere are likely to increase investors' views that Germany is one of the few economies that still provide stability. Robust economic growth in Germany, combined with a long-term backlog in real estate developments (both residential and office), combined with interest rates at an historical low, provide ever more interesting opportunities for investors. At the same time, the German market has recently seen innovative structures for such investments (e.g. forward commitment and funding deals, mezzanine/equity structures, etc.). Finally, German and cross border tax legislation is still a major factor in optimizing transaction structures.

GvW Graf von Westphalen in cooperation with BulwienGesa, Colliers and Groß & Partner invite you to a conference highlighting the main trends and considerations for investors in the German real estate market.

We will give you first-hand information from experienced advisors and investors, especially on current developments and forward funding schemes, tax structures, market overviews trends and financing arrangements. Each session of the conference will open with a short keynote address followed by Q&A session.

We look very much forward to seeing you there.

18:00 **Registration, Welcome Drinks & Buffet**

18:30 **Note of Welcome**
Christian Kusulis, Head of Israel Desk at GvW

18:40 **Presentations/ Q&A/ Discussion**

The German Real Estate Market(s)

Sven Carstensen
BulwienGesa AG

Real Estate Deals and Opportunities in Germany

Thomas Dörschel
Colliers International

**Legal – Optimizing Deal Structures,
Avoiding Cash Leakage**

David Wende
GvW Graf von Westphalen

Property Developments in Frankfurt

Nikolaus Bieber
Managing Director, Groß & Partner

20:00 **Drinks, Get-together, Networking**

Questions will be taken throughout
the entire program.

BY INVITE ONLY -
Please confirm your
participation by
September 12, 2016,
by sending an e-mail to
m.bouhmidi@gvw.com
or calling
+49 69 8008519-49;
attendance is limited and
will be guaranteed on a first
come, first served basis.

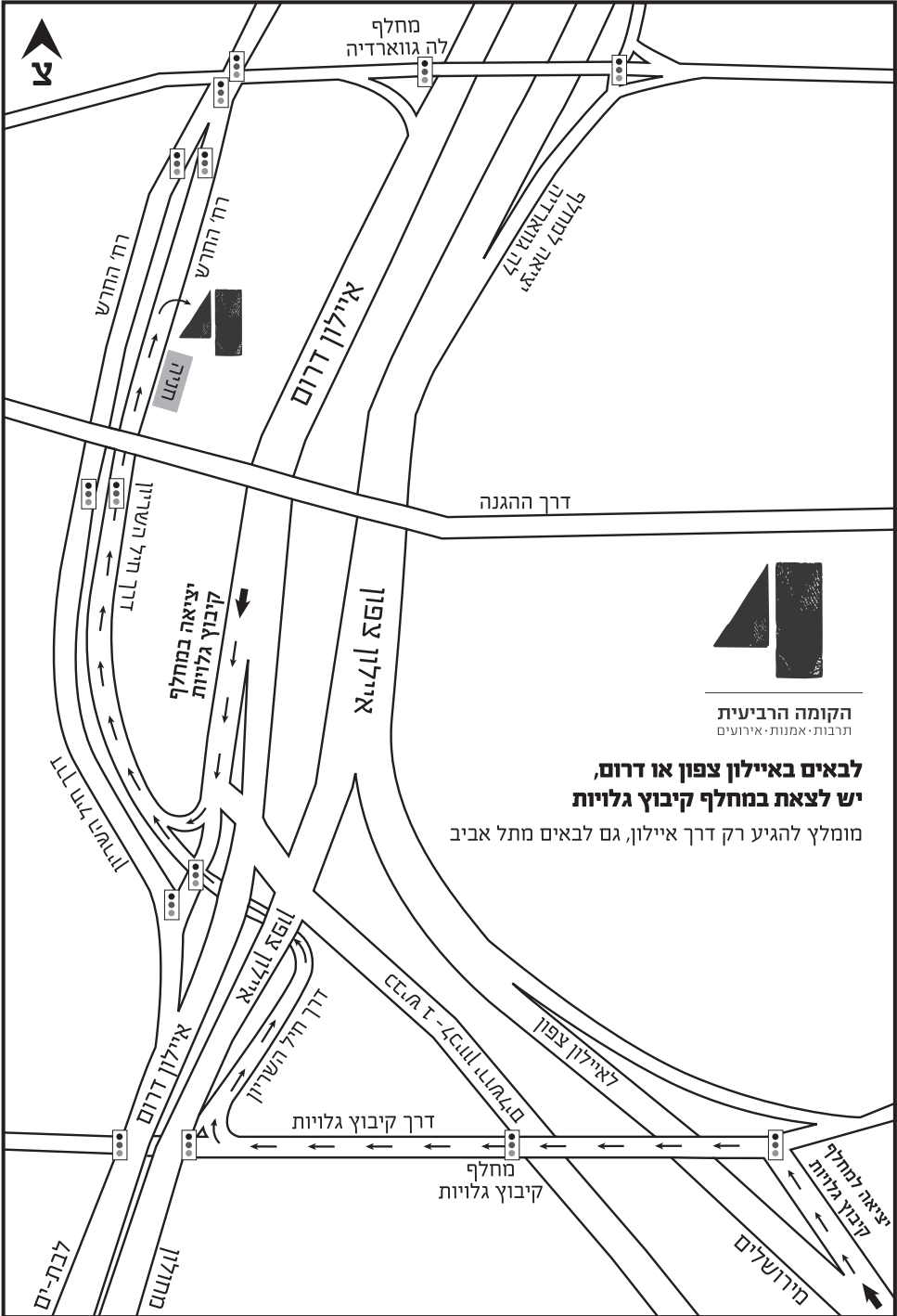
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bulwiengesa AG, Moorfuhrweg 13, 22301 Hamburg

Colliers International – Colliers International is an industry leading global real estate company with more than 16,000 skilled professionals operating in 66 countries. Colliers International delivers a full range of services to real estate occupiers, owners and investors across all sectors worldwide.
Colliers International Frankfurt GmbH, Thurn-und-Taxis-Platz 6,
60313 Frankfurt am Main

Groß und Partner – Groß & Partner is one of the leading property development enterprises in Frankfurt and specializes in prime properties in the office, residential and special purpose sectors. Groß & Partner covers the full value chain, starting with the initial idea and concept, through the development and construction phase, and including the facility management.
Groß & Partner Grundstücksentwicklungsgesellschaft mbH,
Bockenheimer Landstraße 47, 60325 Frankfurt am Main

GvW Graf von Westfalen – GvW is a general partnership of attorneys at law with ca. 130 legal professionals. GvW is one of Germany's largest and leading independent law firms with five offices in Germany (Berlin, Dusseldorf, Frankfurt am Main, Hamburg, and Munich). Its services cover all important aspects of commercial and business matters.
GvW Graf von Westfalen, Ulmenstr. 23-25, 60325 Frankfurt am Main





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יש לצאת במחלקף קיבוץ גלויות**

מומלץ להגיע רק דרך איילון, גם לבאים מתל אביב